

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.**2023****Open to Public Inspection**

A For the 2023 calendar year, or tax year beginning , 2023, and ending , 20																												
B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Final return/terminated ☐ Amended return ☐ Application pending	<table><tr><td colspan="2">C Name of organization GAINING GROUND, INC.</td><td>D Employer identification number 04-3083976</td></tr><tr><td colspan="2">Doing business as</td><td>E Telephone number (978) 610-6086</td></tr><tr><td>Number and street (or P.O. box if mail is not delivered to street address)</td><td>Room/suite</td><td></td></tr><tr><td>P.O. BOX 374</td><td></td><td></td></tr><tr><td colspan="2">City or town, state or province, country, and ZIP or foreign postal code CONCORD, MA 01742</td><td>G Gross receipts \$1,260,143.</td></tr><tr><td colspan="2">F Name and address of principal officer: JENNIFER JOHNSON, 341 VIRGINIA ROAD, CONCORD, MA 01742</td><td>H(a) Is this a group return for subordinates? ☐ Yes ☒ No H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list. See instructions.</td></tr><tr><td colspan="2">I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527</td><td>H(c) Group exemption number</td></tr><tr><td colspan="2">J Website: WWW.GAININGGROUND.ORG</td><td></td></tr><tr><td colspan="2">K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other</td><td>L Year of formation: 1990 M State of legal domicile: MA</td></tr></table>	C Name of organization GAINING GROUND, INC.		D Employer identification number 04-3083976	Doing business as		E Telephone number (978) 610-6086	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		P.O. BOX 374			City or town, state or province, country, and ZIP or foreign postal code CONCORD, MA 01742		G Gross receipts \$1,260,143.	F Name and address of principal officer: JENNIFER JOHNSON, 341 VIRGINIA ROAD, CONCORD, MA 01742		H(a) Is this a group return for subordinates? ☐ Yes ☒ No H(b) Are all subordinates included? ☐ Yes ☐ No If "No," attach a list. See instructions.	I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527		H(c) Group exemption number	J Website: WWW.GAININGGROUND.ORG			K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other		L Year of formation: 1990 M State of legal domicile: MA
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Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: TO GROW AND DISTRIBUTE FRESH, ORGANIC PRODUCE TO LOCAL MEAL PROGRAMS, SHELTERS, AND FOOD PANTRIES FOR HUNGER RELIEF, AS WELL AS TO PROVIDE ENVIRONMENTAL EDUCATION AND RELATED		
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	16
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	16
	5	Total number of individuals employed in calendar year 2023 (Part V, line 2a)	5	8
	6	Total number of volunteers (estimate if necessary)	6	3,200
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year 876,763.	Current Year 1,213,131.
	9	Program service revenue (Part VIII, line 2g)		
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-7,795.	46,601.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	643.	411.
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	869,611.	1,260,143.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		
Expenses	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	420,811.	507,590.
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25)	86,310.	
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	320,185.	292,096.
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	740,996.	799,686.
19	Revenue less expenses. Subtract line 18 from line 12	128,615.	460,457.	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year 2,034,799.	End of Year 2,491,556.
	21	Total liabilities (Part X, line 26)	44,598.	40,898.
	22	Net assets or fund balances. Subtract line 21 from line 20	1,990,201.	2,450,658.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer SUE MILDURM, PRESIDENT		Date 11/07/2024	
	Type or print name and title			
Paid Preparer Use Only	Print/Type preparer's name FELIX G. CINCOTTA, CPA	Preparer's signature	Date	Check ☒ if self-employed PTIN P00514062
	Firm's name FELIX G. CINCOTTA CPA & CONSULTANTS	Firm's EIN 04-3405131		
	Firm's address ONE GATEWAY CENTER, NEWTON, MA 02458	Phone no. (617) 332-2227		

May the IRS discuss this return with the preparer shown above? See instructions ☒ Yes ☐ No